



BERKSHIRE HATHAWAY  
HomeServices  
California Properties

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For Immediate Release

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### Sale of 12-Unit Building a Record-Breaking Achievement for St. James + Canter

After a period of only six months, Beverly Hills-based Luxury Properties Directors Cristie St. James and Markus Canter of Berkshire Hathaway HomeServices California Properties sold all of the available units in 5826 W. Olympic, a newly constructed luxury condominium development located in the coveted Miracle Mile area of Los Angeles.

“I’m happy to report that we were able to put all of the units into escrow within three months and achieve the highest price per square foot this area has seen in recent years,” commented St. James, a 29-year industry veteran and a noted expert in the sale of newly built luxury condominium developments.

St. James and Canter are premier new development specialists with a reputation for delivering unparalleled results. In fact, 5826 W. Olympic was the eighth luxury residential development the team has sold since concentrating on the field.

Having carved a niche in the Los Angeles market, St James and Canter have excelled as a result of their capability for handling the complex details of large-scale transactions, work ethic and leadership skills. They also credit the innovative, customized marketing plans they develop for each listing and the knowledge of their in-house team, along with their vast experience selling lifestyle and luxury-oriented properties.

Known as two of the foremost experts in contemporary modern condominiums, luxury townhomes and properties with architectural significance, with a comprehensive understanding of the residential markets in West Hollywood, Beverly Hills, the Sunset Strip and the adjacent areas, St. James and Canter have earned referrals and trust from a substantial base of clientele. This has led to an unprecedented track record of awards and consistently ranked them in the top ½ of 1 percent nationwide for their sales.



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“I would like to thank our team for their diligence and professionalism,” added Canter, “but especially Cristie because she has a substantial knowledge base when it comes to the special terms, considerations and requirements that are presented by the sale of large, newly built residential developments, and this was essential to our success.”

St. James and Canter have a career sales volume in excess of \$1 billion. Two of only 15 Luxury Properties Directors for Berkshire Hathaway HomeServices California Properties nationwide, they may be contacted at 310-291-1029, or 310-704-4248, respectively; they may be reached via email at [StJamesEst@aol.com](mailto:StJamesEst@aol.com) or [MarkusCanter@bhhsca.com](mailto:MarkusCanter@bhhsca.com).

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#### About Berkshire Hathaway HomeServices California Properties

Berkshire Hathaway HomeServices California Properties proudly supports nearly 3,000 sales associates in more than 60 offices spanning the Central Coast to San Diego. In 2015, our expert agents assisted more than 12,700 customers in selling or buying a home, with a total closed volume of nearly \$12.5 billion.

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